

## Message Text

CONFIDENTIAL

PAGE 01 KINSHA 07887 291348Z

44

ACTION EB-07

INFO OCT-01 AF-06 ISO-00 SSO-00 NSCE-00 INRE-00 USIE-00

ERDA-05 AID-05 CEA-01 CIAE-00 CIEP-01 COME-00 DODE-00

FEAE-00 FPC-01 H-02 INR-07 INT-05 L-03 NSAE-00 NSC-05

OMB-01 PM-04 SAM-01 OES-03 SP-02 SS-15 STR-04 TRSE-00

PA-01 PRS-01 /081 W

----- 009798

O 291315Z AUG 75

FM AMEMBASSY KINSHASA

TO SECSTATE WASHDC IMMEDIATE 4289

C O N F I D E N T I A L KINSHASA 7887

E.O. 11652: FGDS

TAGS: ENRG, EAID, CG

SUBJECT: PROPOSED DEAL WITH MOBIL ON PETROLEUM

REF: KINSHASA 7729

1. MOBIL REPS WILLIAMS AND LEONARD ARRIVED KINSHASA LATE  
IN THE EVENING AUGUST 26 AND WERE RECEIVED BY BISENGIMANA  
AT 10 A.M. THE NEXT DAY. I ACCCOMPANIED THEM. BISENGIMAN  
WENT OVER THE DIMENSIONS OF THE POL CRISIS, EMPHASIZING  
THAT THE ARABS (MAINLY ALGERIANS) WERE BRINGING INTOLERABLE  
PRESSURE TO BEAR ON ZAIRE. THE ARABS, ACCORDING TO  
BISENGIMANA, ON THE ONE HAND REFUSED TO DOLIVER CRUDE WITHOUT  
FURTHER PAYMENTS, BUT AT THE SAME TIME HAD SAID THAT IF ZAIRE  
WERE TO CHANGE ITS TUNE ON ISRAEL, THEY WOULD BE FORTHCOMING  
ON POL AND WOULD TIDE ZAIRE THROUGH THE END OF THE YEAR.  
BISENGIMANA REITERATED THAT ZAIRE'S POSITIONS IN INTERNATIONAL  
AFFAIRS WERE A MATTER OF PRINCIPLE AND THAT THEY HAD NO  
INTENTION OF SUBMITTING TO SUCH PRESSURE. AT THE SAME  
TIME THEY COULD NOT ALLOW THEMSELVES TO REMAIN IN SUCH A  
VULNERABLE POSITION AND THAT IS WHY THEY WERE TURNING TO A  
COMPANY, MOBIL, WHICH HAD SHOWN ITS UNDERSTANDING AND ITS  
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 KINSHA 07887 291348Z

COOPERATION IN THE PAST.

2. BISENGIMAN SAID THAT HE UNDERSTOOD THAT MOBIL WOULD REQUIRE A GUAKRANTEE--THAT ALTHOUGH THE PROPOSED DEAL WOULD SEE MOBIL REIMBURSED FROM CRUDE COMING OUT OF THE GULF OFFSHORE PROJECT, MOBIL WANTED A FURTHER GUARANTEE IN THE UNLIKLEY EVENT THAT THE WELL DID NOT FXLOW.

BISENGIMANA SAID THAT HE WOULD TALK WITH THE BANKS AND WOULD GIVE THEM, THE BANKS, WHATEVER THEY REQUIRED IN THE WAY OF GUARANTEES. WILLIAMS REPLIED THAT MOBIL WAS CAPABLE OF SATISFYING ZAIRE'S NEEDS BUT THAT AS BISENGIMANA COULD UNDERSTAND, THERE WERE MAHY DETAILS TO BE WORKED OUT AND THAT EVEN IF A DEAL WERE TO BE STRUCK TODAY, LOGISTICAL PROBLEMS WOULD MEAN THREE OR FOUR WEEKS BEFORKE SUPPLIES COULD BECOME AVAILABLE. BISENGIMANA SAID HE UNDERSTOOD AND ASKED WILLIAMS TO BEGIN TO WORK ON THOSE LOGISTICAL PROBLEMS IMMEDIATELY AS HE HIMSELF WOULD WORK ON XTHE PROBLEM OF A BANK GUARANTEE.

3. WILLIAMS AND LEONARD HAVE TALKED WITH SPINK OF FNCB AND HAVE GONE OVER AND OVER AND OVER EVERY POSSIBLE PERMUTATION OF A CONCEIVABEL DEAL. I CANNOT PREDICT WHAT MOBIL AND THE BANKS WILL WORK OUT BUT I HAVE A FEELING THAT THEY WILL WORK SOMETHING OUT. THERE IS NO QUESTION THAT THE GOZ IS PREPARED TO GIVE WHATEVER THE BANKS REQUIRE IN THE WAY OF A GUARANTEE. IT'S UP TO THE BANKS AND MOBIL NOW TO WORK OUT THE DETAILS OF THE PACKAGE. WILLIAMS DEPARTS AUGUST 28 AND WILL RETURN ON SEPTEMBER 10. LEONARD REMAINS HERE TO KPURSUE THE DEAL--AND THE COMPENSATION CLAIM, MEETINGS ON WHICH HAVE BEEN CONVENED FOR SEPTEMBER 1. AGAIN, NOTHING SPECIFIC WAS SAID BY BISENGIMANA OR MOBIL ON THE RELATIONSHIP OF COMPAN- SATION TO THE POL DEAL, BUT THE CONNECTION IS CLEAR AND I THINK PROGRESS WILL BE MADE.

WALKER

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM INDUSTRY, PETROLEUM PRODUCTS, SUPPLIES, EXPULSION, FOREIGN POLICY POSITION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 29 AUG 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** ShawDG  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975KINSHA07887  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750299-1123  
**From:** KINSHASA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t1975086/aaaaaeod.tel  
**Line Count:** 96  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 KINSHASA 7729  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ShawDG  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 02 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <02 SEP 2003 by WorrelSW>; APPROVED <19 DEC 2003 by ShawDG>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROPOSED DEAL WITH MOBIL ON PETROLEUM  
**TAGS:** ENRG, EAID, CG, IS, MOBIL, (BISENGIMANA)  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006